



Case Study

A large agricultural harvester is shown from a rear perspective, moving through a field of tall, golden-brown crops. The harvester's headlights are on, illuminating the path ahead. The background shows a clear sky with a warm, orange glow from the setting or rising sun, and distant hills or mountains on the horizon.

# Worldwide Manufacturer Improves Network Security and Data Protection to **Simplify and Grow**

**Albaugh, LLC** is a multi-site manufacturer, formulator and packager of agricultural crop protection solutions and serves distributors throughout many countries, including North America and Europe.

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## CLIENT CHALLENGE



The combination of business growth, aging hardware and increased network complexity led Albaugh to identify solutions for unified threat management. Albaugh was seeking one platform to manage all its sites, as the current network included a mix of different products and vendors. This made it difficult and cumbersome to manage, especially with many disperse geographic locations. Through some initial research, Albaugh identified Fortinet as a top candidate to meet their needs. From there, Albaugh was connected to Aureon as a top Fortinet resource and Gold Level partner with in-depth expertise of the Fortinet line of products.

**“The Aureon staff has been phenomenal to work with. From solution design to implementation and support, we have been very pleased with Aureon. The sales and support staff is very knowledgeable with the Fortinet products. They have also been on the ball when we’ve called in with questions and support requests. Their network technicians are detail oriented and thorough. We appreciate their attentiveness to our needs and the level of expertise they provide.”**

**DOUG FULTON, INFORMATION SYSTEMS MANAGER**

## AUREON™ SOLUTION

The Aureon team took a consultative approach to understanding the business, network and growth plans. The team developed a solid understanding of Albaugh’s business requirements and was able to vet

different options to collaboratively work on the best solution. With several international locations, Aureon helped Albaugh identify ways to reduce expenses by architecting a solution that would minimize their overall bandwidth capacity needs. Aureon’s pre-sales efforts helped align the technical need with a positive bottom line financial impact to the organization.

## BUSINESS IMPACT



Today Albaugh is able to more efficiently manage their network security and data protection using a common unified Fortinet platform. Having a single platform has simplified adding new locations to accommodate business growth and has reduced network management complexity associated with international language barriers.

For more information, visit [AureonTechnology.com](http://AureonTechnology.com) or call 888-387-5670.